WHO WE ARE
The National Council of Agricultural Employers (NCAE) is the national trade association focusing exclusively on labor issues from the agricultural employer’s viewpoint. Established in 1964, NCAE members are farmers & ranchers involved with labor intensive agricultural production, associations, and others whose business interests revolve around agricultural employer issues. NCAE advocates legislation, regulation, and federal policies to keep American agricultural employers ethically and economically viable and sustainable in the global marketplace.

OUR MISSION
To advocate, promote, educate, and report on legislative and regulatory, policy, and legal issues of importance to agricultural employers and their critical allies and others whose business interests revolve around labor intensive agriculture.

ANNUAL MEETING CONTACTS
NCAE Staff

Michael Marsh
209-605-9986
michael@ncaeonline.org

Nigel Bocanegra
650-333-3215
nigel@ncaeonline.org
Welcome to NCAE’s 55th Annual Meeting
February 5-7, 2019
Washington, DC

Table of Contents
4 Agenda
6 Keynote Speakers
7 NCAE Financials
8 Note from Michael
9 Board & Executive Committee
10 NCAE Committees Overview
11 Member Directory
16 Sponsors

Westin City Center Hotel
1400 M Street NW,
Washington, DC 20005
(202) 429-1700
Tuesday February 5 8:30AM – 5:30PM
Westin City Center Hotel – National Ballroom BC
8:30 am – Opening Remarks
• Fred Leitz, Leitz Farms, LLC - Sodus, MI
• Joe Young, NCAE Chairman, New England Apple Council - Goffstown, NH
  Welcome and thank you to sponsors
• Sydnie Grossnickle, Maryland FFA President
• Giuliana Kukor, Maryland FFA Vice President
  Pledge of Allegiance
9:00 am – The State of the Council
• Michael Marsh, NCAE - Washington, DC
9:30 am – 2019 Political & Regulatory Update
• Charlie Garrison, Garrison Group - Washington, DC
10:15 am – Break
10:30 am – Problems with the AEWR – A Labor Economist’s View
• Stephen Bronars, PhD, Edgeworth Economics - Washington, DC
11:15 am – What’s Needed for Ag Labor Reform – A Discussion
• Ryan Ayres, Mercer Ranches – Prosser, Washington
• Troy Frostad, Underwood Fruit – Yakima, Washington
12:00 pm – Lunch
1:00 pm – “Dive into Ag Labor Reform in the 116th Congress”
• Lynn Jacquez, CJ Lake, LLC – Washington, DC
1:30 pm – AEWR Litigation Update
• Chris Schulte, CJ Lake LLC – Washington, DC
2:00 pm – The ADA, FMLA and Other Issues for HR Professionals
• Josh Viau, FisherPhillips – Atlanta, GA
• Chris Schulte, CJ Lake, LLC – Washington, DC
3:00 pm – Break
3:10 pm Talking Points for Hill Day
• Michael Marsh, NCAE– Washington, DC
3:25 pm – Congressional Meetings Role Play
• Sara Neagu-Reed, California Farm Bureau Federation – Sacramento, CA
• John Kran, Michigan Farm Bureau – Lansing, MI
4:00 pm – Annual Meeting of NCAE Members
• Joe Young 2018 Review
• Diane Kurrle, Secretary 2018 Minutes
• Michael Lalich 2018 Treasurer’s Report
• Michael Marsh Q & A
4:30 pm – NCAE Board Meeting (All Members encouraged to remain)
• Diane Kurrle, Roll Call
• Report of the NCAE Nominating Committee
• Election of Executive Committee and Officers
• Jon DeVaney Address and Q & A
5:30 pm – Adjourn to Reception – Vista Terrace
**Wednesday February 6  8:00AM – 10:30AM**

**Westin City Center Hotel – National Ballroom C**

8:00 am – Breakfast

8:45 am – Review of Hill Day & Q & A

9:00 am – US Senator Thom Tillis (R-NC)

9:45 am – Congressman Dan Newhouse (R-WA)

10:30 am – Hill Day

---

**Thursday February 7  8:45AM – 12:00PM**

**Westin City Center Hotel – National Ballroom C**

8:45 am – Opening Remarks and Introductions

9:00 am – US Department of Labor: ETA, OFLC, WHD

  - Thomas Dowd, Deputy Assistant Secretary, Employment and Training Administration
  - Brian Pasternak, Director of Programs, Planning and Outreach
  - Shawn Packer, Counsel to the Assistant Secretary, Employment and Training Administration
  - Jennifer Amore, Branch Chief, Immigration and Farm Labor Programs, Wage and Hour

10 am – US Department of State

  - Mike Dolce, Visa Policy Analyst, Visa Office
  - Brianne Marwaha, Division Chief, Visa Office

10:30 am – Break

10:45 am – US Department of Justice

  - Jodi Danis, Special Litigation Counsel of Immigrant and Employee Rights Section

11:15 am – USCIS Ombudsman’s Office

  - Carrie Anderson, Acting Senior Advisor, Office of the Citizenship and Immigration Services Ombudsman

12:00 – Adjourn

**Westin City Center Hotel – Belle Air**

1:30 pm – NCAE Executive Committee Meeting
2019 Annual Meeting
Keynote Speakers

SENATOR THOM TILLIS (R-NC)
Senator for North Carolina

Senator Thom Tillis was elected to represent North Carolina in 2014. As the number one industry in North Carolina, Senator Tillis has been committed to helping promote and expand the agricultural industry in North Carolina and throughout the nation. As a member of the Senate Judiciary Committee, Senator Tillis has continuously worked to secure compromised reforms to our nation’s broken immigration system, including H-2A and H-2B reform, and will continue to advocate for solutions that allow our farmers and small businesses access to a reliable, legal source of labor.

He lives with his wife Susan in Huntersville, North Carolina, and they are the proud parents of two grown children and grandparents to one grand-daughter.

CONGRESSMAN DAN NEWHOUSE (R-WA)
Washington's 4th Congressional District

Representative Dan Newhouse is a lifelong resident of Central Washington and is honored to represent the 4th District in Congress. A third-generation Yakima Valley farmer, Dan brings real-world experience to Congress as a businessman and former state legislator ready to work hard in support of conservative solutions that encourage job creation and economic opportunity in Central Washington. Dan understands that looking out for taxpayers means that Congress must stay on budget and make the government work efficiently to fulfill its responsibilities.

Dan serves on two committees with jurisdiction on critical legislative issues for the 4th District; these include the Appropriations and Rules committees.

Dan served four terms as a legislator in the Washington State House of Representatives, representing the 15th Legislative District from 2003 to 2009. In the Legislature, Dan earned a reputation as a principled conservative willing to work with colleagues to support policies that foster economic growth.

From 2009 to 2013, Dan served as Director of Washington State's Department of Agriculture, where he listened to the concerns of Washington farmers and promoted the state’s agricultural resources.

Dan attended Washington State University, where he earned a Bachelor of Science degree in Agricultural Economics. Dan is also a graduate of the Washington Agriculture and Forestry Leadership Program.

Dan lives in Sunnyside with his wife, Joan. He has two adult children: Jensena, Devon and his wife Halley. The Newhouse family continues to operate a 750-acre farm where they grow hops, tree fruit and grapes.
# NATIONAL COUNCIL OF AGRICULTURAL EMPLOYERS STATEMENT OF ACTIVITIES FOR THE TWELVE MONTHS ENDED 12/31/2019

## Revenues

<table>
<thead>
<tr>
<th></th>
<th>2017 Year end</th>
<th>2018 Year End</th>
<th>2019 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership dues</td>
<td>$ 459,075.00</td>
<td>$ 489,100.00</td>
<td>$ 500,000.00</td>
</tr>
<tr>
<td>Meeting revenue</td>
<td>163,039.48</td>
<td>180,047.03</td>
<td>165,000.00</td>
</tr>
<tr>
<td>Miscellaneous income</td>
<td>1,200.00</td>
<td>6,492.32</td>
<td>5,000.00</td>
</tr>
<tr>
<td>Interest income</td>
<td>72.64</td>
<td>844.38</td>
<td>200.00</td>
</tr>
<tr>
<td>Travel reimbursements</td>
<td>3,131.98</td>
<td>1,431.85</td>
<td>1,000.00</td>
</tr>
<tr>
<td>Other Reimbursements</td>
<td>-</td>
<td>7,975.32</td>
<td>4,000.00</td>
</tr>
<tr>
<td>Unrealized gain (loss) on investments</td>
<td>-</td>
<td>30.60</td>
<td>-</td>
</tr>
</tbody>
</table>

**Total Revenues** 626,519.10 685,921.50 675,200.00

## Expenditures

<table>
<thead>
<tr>
<th></th>
<th>2017 Year end</th>
<th>2018 Year End</th>
<th>2019 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>266,791.62</td>
<td>234,632.84</td>
<td>252,500.00</td>
</tr>
<tr>
<td>Meetings</td>
<td>113,433.81</td>
<td>126,418.16</td>
<td>135,000.00</td>
</tr>
<tr>
<td>Legal</td>
<td>64,836.40</td>
<td>64,800.00</td>
<td>67,500.00</td>
</tr>
<tr>
<td>Rent</td>
<td>28,860.00</td>
<td>30,212.57</td>
<td>31,200.00</td>
</tr>
<tr>
<td>Payroll tax expense</td>
<td>21,992.86</td>
<td>17,523.96</td>
<td>21,000.00</td>
</tr>
<tr>
<td>Succession planning</td>
<td>11,833.35</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Employee health insurance</td>
<td>11,648.60</td>
<td>16,528.00</td>
<td>21,600.00</td>
</tr>
<tr>
<td>Retirement</td>
<td>10,271.40</td>
<td>11,445.87</td>
<td>18,937.50</td>
</tr>
<tr>
<td>Travel and education</td>
<td>9,357.98</td>
<td>18,220.45</td>
<td>20,000.00</td>
</tr>
<tr>
<td>Dues and subscriptions</td>
<td>6,178.61</td>
<td>4,540.34</td>
<td>8,000.00</td>
</tr>
<tr>
<td>Insurance</td>
<td>4,432.55</td>
<td>4,014.62</td>
<td>4,200.00</td>
</tr>
<tr>
<td>Newsletter</td>
<td>3,975.00</td>
<td>3,675.00</td>
<td>3,750.00</td>
</tr>
<tr>
<td>Employee metro benefits</td>
<td>3,440.75</td>
<td>1,714.50</td>
<td>2,000.00</td>
</tr>
<tr>
<td>Office expenses</td>
<td>2,128.38</td>
<td>917.44</td>
<td>1,750.00</td>
</tr>
<tr>
<td>Quickbook fees for credit card transactions - dues</td>
<td>2,057.00</td>
<td>7,342.70</td>
<td>5,000.00</td>
</tr>
<tr>
<td>Payroll fees</td>
<td>1,921.33</td>
<td>2,187.44</td>
<td>1,900.00</td>
</tr>
<tr>
<td>Cellular phone</td>
<td>1,602.03</td>
<td>1,198.40</td>
<td>1,320.00</td>
</tr>
<tr>
<td>Life insurance</td>
<td>1,105.00</td>
<td>1,224.35</td>
<td>1,200.00</td>
</tr>
<tr>
<td>Accounting</td>
<td>943.00</td>
<td>1,310.40</td>
<td>-</td>
</tr>
<tr>
<td>Bank account fees</td>
<td>701.15</td>
<td>152.15</td>
<td>-</td>
</tr>
<tr>
<td>Membership promotion</td>
<td>467.68</td>
<td>1,873.53</td>
<td>2,500.00</td>
</tr>
<tr>
<td>Webhosting</td>
<td>189.49</td>
<td>78.91</td>
<td>240.00</td>
</tr>
<tr>
<td>Outside services</td>
<td>-</td>
<td>500.00</td>
<td>5,000.00</td>
</tr>
<tr>
<td>NCAE Sponsorships</td>
<td>-</td>
<td>1,000.00</td>
<td>2,000.00</td>
</tr>
<tr>
<td>Continuing Education</td>
<td>-</td>
<td>-</td>
<td>2,000.00</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>-</td>
<td>425.00</td>
<td>500.00</td>
</tr>
<tr>
<td>Bad Debts</td>
<td>-</td>
<td>16,820.00</td>
<td>4,000.00</td>
</tr>
<tr>
<td>Website redesign</td>
<td>-</td>
<td>-</td>
<td>2,000.00</td>
</tr>
<tr>
<td>Webinars/Podcasts</td>
<td>-</td>
<td>-</td>
<td>4,000.00</td>
</tr>
</tbody>
</table>

**Total Expenditures** 568,167.99 568,756.63 619,097.50

## Net income / (loss)

<table>
<thead>
<tr>
<th></th>
<th>2017 Year end</th>
<th>2018 Year End</th>
<th>2019 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$ 58,351.11</td>
<td>$ 117,164.87</td>
<td>$ 56,102.50</td>
</tr>
</tbody>
</table>

If you are interested in joining a NCAE committee or adding someone from your organization to a committee, email Nigel Bocanegra (nigel@ncaeonline.org)
Welcome to the National Council of Agricultural Employers’ 55th Annual Meeting. It’s hard for me to believe that I’ve had the opportunity to serve the membership for over a year!

Last year’s Annual Meeting was a great one and should be a tough one to top. However, I think we've done just that and am excited you're joining us to celebrate the organization whose sole purpose is to represent the interests of agricultural employers. Once again, we've designed this program, as we do all our offerings, as an opportunity for you to leave with something more than when you arrived.

2018 was a year of change for the organization as we celebrated the retirement of our good friend Frank Gasperini last year. We also were able to secure a talented individual to try and fill the big shoes of Meghan Quirk as Nigel Bocanegra came on board as Manager of Association Services. If you haven’t yet met Nigel, be sure that you do and welcome him to his new role with NCAE.

In addition to meeting with members of Congress on labor reform issues, we spent time building on past success in blossoming the organization's relationship with the agencies that regulate our members. Efforts were made to collaborate with the Executive Branch and included several meetings with the White House to encourage the regulatory reform efforts advocated for in the early days of the Trump Administration by NCAE.

In June, the Executive Committee met to develop NCAE’s first strategic plan. As with any organization, planning is necessary to assure the entity is looking forward and evaluating an ever more dynamic environment. The process was rigorous, thoughtful and, from management’s perspective, provided a necessary roadmap for NCAE to anticipate better serving the needs of its members.

We spent time during the year responding to requests from around the country to meet with members, farmers and ranchers. Coupled to this personal outreach was a sustained media effort, establishing credibility and accessibility. These efforts led to membership growth and enhanced NCAE’s reputation as the go to source for answers to ag employer questions.

Our H-2A Committee remained very active, not only reactively responding to participant’s inquiries, but also by continuing to look for manners in which the H-2A program can be enhanced for users and workers alike. It was pleasing to see that the Committee's good work has flourished into positive change. Two proposed rulemakings from the Department of Labor implementing Committee initiatives were published and discussed with comments timely submitted into the rulemaking process.

In November, NCAE’s 5th Annual Ag Labor Forum proved to be provocative and educational. NCAE’s first ever Advocacy Boot Camp launched and engaging speakers shared insight into a variety of agricultural employer topics. Also, for the first time, SHRM accreditation was available for participants in the Forum’s educational offerings.

Always looking for the chance to be opportunistic in the legislative arena, NCAE jumped to the task during the lame duck session of the 115th Congress. Principles were provided to negotiators in the Senate to correct the calculation of the adverse effect wage rate (AEWR) and eliminate the seasonality construct of the existing statutes. Unfortunately, the language was not included in the final “clean” continuing resolution that passed the US Senate.

The end of NCAE’s year found the organization fighting on behalf of its members with the Executive Committee voting unanimously to proceed against the Department of Labor’s AEWR for 2019. Recognizing the Department had not determined a wage under which domestic workers would not be adversely affected, NCAE argued that before a premium wage could be mandated, the Department must make that finding. Like minded organizations came to NCAE’s support for which we are appreciative.

2018 was a busy year and 2019 is starting off with a bang!

Enjoy yourselves at NCAE’s 55th Annual Meeting. We're glad you're here!
NCAE Officers & Executive Board Members

Joe Young  
Jon DeVaney  
Diane Kurrle  
Michael Lalich  
Fred Leitz, Jr  
Tracy Chapman  
Paul Meador  
Mike Carlton  
Libby Whitley-Fulton  
Mark Powers  
Maureen Torrey  
Dennis Nuxoll  
Chairman  
Vice-Chairman  
Secretary  
Treasurer  
Immediate Past President  
Executive Committee Member  
Executive Committee Member  
Executive Committee Member  
Executive Committee Member  
Executive Committee Member  
New England Apple Council  
Washington State Tree Fruit Association  
U.S. Apple Association  
Low Country Labor  
Leitz Farms, LLC  
A. Duda & Sons, Inc.  
FL Citrus Mutual  
FL Fruit & Vegetable Association  
Mas Labor H2A LLC  
Northwest Horticultural Council  
Torrey Farms  
Western Growers Association

2019 NCAE Board Members by State Representation

WASHINGTON STATE  
Jon DeVaney  
Troy Frostad  
OREGON  
Erin Roby  
CALIFORNIA  
Chris Valadez  
Sara Neagu-Reed  
IDAHO  
Jennifer Uranga  
Joel Anderson  
NEVADA  
Jamie Stockton  
SASKATCHEWAN, MONTANA, & WYOMING  
Kelli Griffith  
COLORADO  
David Petrocco  
NORTH DAKOTA, SOUTH DAKOTA, & NEBRASKA  
Tami Martin  
KANSAS  
Jim Deibert  
OKLAHOMA  
Camron Martens  
TEXAS  
Bruce Frasier  
Dante Galeazzi  
MINNESOTA  
John Jacobson  
IOWA  
Kyle Farmer  
WISCONSIN, ILLINOIS, & KENTUCKY  
Marijean “Buffy” Edington  
TENNESSEE  
Harrison Ashley  
LOUISIANA, MISSISSIPPI, & ALABAMA  
Terri Forrester  
MICHIGAN  
Katie Vargas  
Kristiana Coutu  
Bob Boehm (Alternate)  
Craig Anderson (Alternate)  
OHIO  
Ken Holthouse  
NEW YORK  
Diane Eldred  
Paul Baker  
 PENNSYLVANIA  
Laura Phelps  
WASHINGTON, DC  
Robert Guenther  
VIRGINIA  
Jim Saunders  
Diane Kurrle  
NORTH CAROLINA  
Pat Gaskin  
Linda Andrews  
SOUTH CAROLINA  
Adam Kantrovich  
GEORGIA  
Dusty Findley  
FLORIDA  
Angie Radock  
JohnWalt Boatright  
VERMONT & MASSACHUSETTS  
Crystal Card  
CONNECTICUT  
Jonathan Bishop  
MAINE & NEW HAMPSHIRE  
John Young  
Joe Young
NCAE Committees Overview

**H-2A COMMITTEE:** 393 Participants  
(Troy Frostad and Ryan Ayres, 2018 Co-Chairs)  
Monitors and keeps members informed of legislative and regulatory initiatives related to agricultural temporary guest worker programs (H-2A). This committee also makes recommendations to the board of directors on Council positions and develops comments and testimony designed to further Council goals.*

**IMMIGRATION COMMITTEE:** 30 Participants  
(Diane Kurrle and Craig Regelbrugge, 2018 Co-Chairs)  
Monitors and keeps members informed of legislative and regulatory initiatives related to the Immigration Reform and Control Act (IRCA). The Immigration Committee makes recommendations to the board of directors on Council positions and develops comments and testimony designed to further Council goals. *Includes Immigration Reform issues and serves as primary liaison with ACIR coalition.*

**LABOR RELATIONS & REGULATIONS COMMITTEE:** 52 Participants  
(Susan Quale and Carmen Ponce, 2018 Co-Chairs)  
Works with Congress and government agencies to advance agricultural employer’s interests during the development of employee benefits legislation and regulations, keeps members informed of these developments, and coordinates industry and Council comments on such actions. The scope of this committee includes the responsibilities of the previous EPA/OSHA Committee (also known as Workplace Health and Safety Committee) and deals with all labor, employment relations, and regulatory issues.

**MEMBERSHIP COMMITTEE:** 3 Participants  
(Elaine Trujillo and Kelli Griffith, 2018 Co-Chairs)  
Develops programs to increase and retain membership in the Council.

**NOMINATING COMMITTEE:** 5 Participants  
(Joe Young, 2018 Chair of Nominating Committee)  
Responsible for developing a slate of candidates for NCAE’s officers once every two years. The full board of directors approves these nominees for two-year terms at the NCAE Annual Meeting in odd-number years.

**FINANCE COMMITTEE:** 5 Participants  
(Michael Lalich, 2018 Treasurer)  
Responsible to the board of directors for the principle financial planning of the association. The Finance Committee submits a yearly budget recommendation for consideration of the board of directors and plans the member dues structure for the Council.

**ETHICS COMMITTEE:**  
(led by Chairman and President — exists ad hoc only if needed)  
Administers the procedures for review of board member conduct on behalf of the board of directors. Complaints may be made and transmitted by any person to the Chairman, any members of the Committee, or any officer or director of NCAE, including the NCAE President & CEO.

*Italics denotes descriptions that are not in the bylaws but are descriptive of board direction for the committee. (1/10)
Member Directory

CALIFORNIA
Altman Specialty Plants Inc.
Ken Altman
(760) 744-8191

Andrew & Williamson Fresh Produce
Amalia Zimmerman-Lommel
(619) 661-6004

Aztec Foreign Labor, Inc.
Karen Schindler
(859) 338-2754

CA Strawberry Plant Grower’s Association
Doug Thomas
(559) 226-6330

California Giant, Inc.
Lucky Westwood
(831) 728-1965

Carneros Creek Winery
Kathleen Mahoney
(707) 253-9464

CF Farming Inc.
Ricardo Serrato
(760) 742-3553

Foothill Packing, Inc.
Bob Erickson
(831) 784-1453

Grower-Shipper Assn. of Santa Barbara and San Luis Obispo Counties
Lyman Farm, Inc.
(860) 349-6001

Grower-Shipper Association of Central CA
Lyman Farm, Inc.
(860) 349-6001

Jaguar FLC Inc.
Joe Garcia
(661) 792-9300

Lassen Canyon Nursery, Inc.
Elizabeth Ponce
(530) 222-2217

Malitz Law
Jeanne Malitz
(619) 269-6150

Mellano & Company
Michael A Mellano
(760) 433-9550

North American Blueberry Council
Mark Villata
(916) 983-2279

Northern California Growers Association
Ron Schuler
(530) 674-2815

Ocean Mist Farms
Troy Boutonnet
(831) 633-2144

Orange County Farm Bureau
Kathy Nakase
(714) 573-0374

Premium Packing, Inc.
Jesse Alderete
(831) 443-6858

Red Dog Management
Donna France
(805) 354-2229

Reiter Affiliated Companies, LLC
Yissel Barajas
(805) 483-1000

SARC, Inc.
Christina Shallanberger
(805) 305-2623

Sierra Cascade Nursery
Steve Fortin
(530) 254-6867

Tanimura & Antle Fresh Foods, Inc.
Carmen Ponce
(831) 484-6507

The Saqui Law Group
Michael Saqui
(916) 782-8555

UnitedAg
Kiriti Mutatkar
(949) 975-1424

Valley Harvesting & Packing, Inc
Steve Scaroni
(760) 352-2364

Ventura County Agricultural Association
Rob Roy
(805) 388-2727

West Coast Tomato Growers LLC
David Singh
(760) 305-5335

Western Growers Association
Dennis Nuxoll
(949) 863-1000

Winegrape Growers of America
John Aguirre
(916) 379-8995

Zenith Insurance Company
Kimberly Naffziger
(559) 449-4744

COLORADO
CO Sugarbeet Growers Association
Frank Eckhardt, Jr.
(970) 352-6875

Petrocco Farms, Inc.
David Petrocco
(303) 659-6498

CONNECTICUT
B.W. Bishop & Sons, Inc.
Jonathan Bishop
(203) 453-2338

Blue Hills Orchard, Inc.
Eric Henry
(203) 269-3189

Bussa Orchards
Doug Bussa
(860) 657-4172

Farm Credit East
Robert A Smith
(518) 296-8188

Lyman Farm, Inc.
John Lyman, III
(860) 349-6001

Rogers Orchards, Inc.
John N Rogers
(860) 229-4240

DELAWARE
Papen Farms, Inc.
Richard Papen
(302) 697-3291

DISTRICT OF COLUMBIA
AmericanHort
Craig Regelbrugge
(202) 789-2900

CJ Lake LLC
Lynn Jacquez
(202) 465-3000

Croplife America
Ethan Mathews
(202) 296-1585

Hall Law Office
Wendel Hall
(202) 661-2173

Jamaica Central Labour Organisation
Sheldon Brown
(202) 667-6190

National Council of Farmer Coops
Mary Nowak
(202) 626-8700

National Latino Farmers & Ranchers Trade Association
Rudy Arredondo
(202) 628-8833

Pickle Packers International, Inc.
Brian Bursiek
(202) 331-2456

The Garrison Group
Charlie Garrison
(202) 669-0167

United Fresh Produce Assn.
Robert Guenther
(202) 303-3400
FLORIDA
A. Duda & Sons, Inc.  
Tracy Chapman  
(407) 365-2111

Alta Citrus, LLC  
Carlos Gamez  
(863) 452-1230  
carlos@cggamez.com

B&W Quality Growers, Inc.  
Angie Radock  
(772) 571-0800

Consolidated Citrus Limited Partnership  
Mike Bartos  
(239) 275-4060

D & K Harvesting, Inc.  
James Marsh  
(863) 453-7777

Davis Citrus Management  
Joe L Davis, Jr.  
(863) 675-8500

Everglades Harvesting and Hauling, Inc.  
Paul J Meador  
(863) 675-8500

FL Citrus Mutual  
Melanie Burns  
(863) 682-1111

FL East Coast Travel Services, Inc.  
Joseph Hobbs  
(305) 823-1146

FL Farm Bureau Federation  
JohnWalt Boartrighth  
(352) 378-8100

FL Fruit & Vegetable Association  
Mike Carlton  
(321) 214-5200

FL Nursery, Growers & Landscape Association  
Ben Bolusky  
(800) 375-3642

FL Pacific Farms  
Kim Stickles  
(813) 659-3913

Gulf Citrus Growers Association  
Ron Hamel  
(239) 690-0281

Jester Bee Co.  
Kevin Jester  
(870) 931-8700

Lipman Produce  
Angel Long  
(239) 657-4421

Pacific Tomato Growers  
Billy Heller  
(941) 722-3291

Southern Gardens  
Isabel Perez  
(863) 902-4133

Statewide Harvesting and Hauling LLC  
Adam Pate  
(863) 439-4225

GEORGIA
AgWorksH2, LLC  
Dan Bremer  
(229) 559-6879

Bison HR Outsourcing  
Wesley Owens  
(888) 242-5737

Fisher & Phillips LLP  
Ann Margaret Pointer  
(404) 231-1400

GA Fruit & Vegetable Growers Assn.  
Charles Hall  
(877) 994-3842

Hillside Gardens USA Inc.  
Ron Gleason  
(912) 654-3719

Southeastern Cotton Ginners Association  
Dusty Findley  
(706) 344-1212

IDAHO
Alpha Services  
Robert (Wade) Zaharie  
(208) 765-0880

Browning’s Honey Co. Inc.  
Zac Browning  
(208) 523-3692

Davenport Farms  
Louis Davenport  
(800) 934-5609

Double G, LLC  
Rodney R Gonzales  
(208) 764-3904

Grant 4-D Farms  
Kalvin Miller  
(208) 531-5149

J.R. Simplot Company  
Connie DeMond  
(208) 834-2231

John R. Marshall Farms  
Ben Marshall  
(208) 280-3336

Labor Consultants International  
Terry Forrester  
(208) 777-2654

Marsing Ag. Labor Sponsoring Committee  
Luke Ankeny  
(208) 896-4168

Mountain West Ag Consulting  
Jennifer Uranga  
(208) 898-0160

Snake River Farmers Association  
Joel Anderson  
(208) 436-9737

Wada Farms  
Stacie Adams  
(208) 684-9801

Western Range Association  
Lane Jensen  
(801) 486-2004

ILLINOIS
Bayer - Crop Science  
Patrick Geneser  
(309) 928-5243

IL Specialty Growers Association  
Raghela Scavuzzo  
(309) 557-2107

IOWA
AgriSafe  
Natalie Roy  
(985) 845-1116

Farmer and Farmer PLLC  
Natalie Farmer  
(361) 720-1818

KANSAS
JKD Inc.  
Jim Delbert  
(785) 443-3752

U.S. Custom Harvesters  
Taff Hughes  
(620) 200-1381

KENTUCKY
Agriculture Workforce Management Association  
Rick Alexander  
(859) 233-7845

LOUISIANA
Cajun Visa Company Inc.  
Terri White  
(225) 686-3033

St. Louis Planting, Inc.  
Patrick  
(225) 687-3683

MAINE
Randall Orchards  
Robert Randall  
(207) 642-3500
<table>
<thead>
<tr>
<th>State</th>
<th>Company Name</th>
<th>Contact Person</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maryland</td>
<td>Angelica Nurseries, Inc.</td>
<td>Bernard Kohl</td>
<td>(410) 928-3112</td>
</tr>
<tr>
<td></td>
<td>Maryland Nursery and Landscape Association</td>
<td>Vanessa A Finney</td>
<td>(410) 823-8684</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>Carlson Orchards, Inc.</td>
<td>Frank Carlson</td>
<td>(978) 456-3916</td>
</tr>
<tr>
<td></td>
<td>Evergreen Honey Co.</td>
<td>Crystal A Card</td>
<td>(978) 808-8065</td>
</tr>
<tr>
<td></td>
<td>Johnson Brook Farms LLC</td>
<td>John Arnold</td>
<td>(413) 569-6197</td>
</tr>
<tr>
<td></td>
<td>Joseph P. Sullivan &amp; Company</td>
<td>Edward O’Neill</td>
<td>(978) 772-3321</td>
</tr>
<tr>
<td></td>
<td>King Farm, Inc.</td>
<td>Dana King</td>
<td>(978) 597-2866</td>
</tr>
<tr>
<td>ME Fruit Growers Association, Inc.</td>
<td>Wes Autio</td>
<td></td>
<td>(413) 545-2963</td>
</tr>
<tr>
<td>Nourse Farms, Inc.</td>
<td>Timothy M Nourse</td>
<td></td>
<td>(413) 665-2658</td>
</tr>
<tr>
<td>Michigan</td>
<td>Arlene Resource Management</td>
<td>David Judah</td>
<td>(231) 878-0145</td>
</tr>
<tr>
<td></td>
<td>A&amp;B Costanza Farms</td>
<td>Brett Costanza</td>
<td>(269) 208-9716</td>
</tr>
<tr>
<td></td>
<td>Bartley Farms</td>
<td>Gary Bartley</td>
<td>(269) 208-9852</td>
</tr>
<tr>
<td></td>
<td>Cornerstone Ag Enterprises, LLC</td>
<td>Kay Trevino</td>
<td>(269) 637-2899</td>
</tr>
<tr>
<td></td>
<td>Golden Plain Farms, Inc.</td>
<td>Jason Kuehnle</td>
<td>(269) 760-8634</td>
</tr>
<tr>
<td></td>
<td>Great Lakes Glads, Inc.</td>
<td>Lorinda Ratkowski</td>
<td>(517) 369-7353</td>
</tr>
<tr>
<td></td>
<td>Harvest Best Farms LLC</td>
<td>Mathew Disterheft</td>
<td>(269) 208-5168</td>
</tr>
<tr>
<td>High Acres Fruit Farm</td>
<td>Trever G Meachum</td>
<td></td>
<td>(269) 621-4525</td>
</tr>
<tr>
<td>Horkey Brothers</td>
<td>Doug Horkey</td>
<td>(734) 529-2405</td>
<td></td>
</tr>
<tr>
<td>Joe Rasch Orchards</td>
<td>Mary Rasch</td>
<td>(616) 899-5370</td>
<td></td>
</tr>
<tr>
<td>Leitz Farms, LLC</td>
<td>Fred Leitz, Jr</td>
<td>(269) 925-6987</td>
<td></td>
</tr>
<tr>
<td>Manzana LLC</td>
<td>Lawrence Williams</td>
<td>(616) 802-0758</td>
<td></td>
</tr>
<tr>
<td>MBG Marketing</td>
<td>Lorrie Merker</td>
<td>(269) 434-6791</td>
<td></td>
</tr>
<tr>
<td>MI State Horticultural Society</td>
<td>Ben Smith</td>
<td>(269) 424-3990</td>
<td></td>
</tr>
<tr>
<td>Michigan Farm Bureau</td>
<td>Craig Anderson</td>
<td>(517) 323-7000</td>
<td></td>
</tr>
<tr>
<td>Michigan State University Extension</td>
<td>Roy Black</td>
<td>(616) 994-4580</td>
<td></td>
</tr>
<tr>
<td>Michigan Vegetable Council</td>
<td>Dave Smith</td>
<td>(734) 848-8899</td>
<td></td>
</tr>
<tr>
<td>Monte Package Co.</td>
<td>Tony Monte</td>
<td>(800) 653-2807</td>
<td></td>
</tr>
<tr>
<td>N.J. Fox &amp; Sons</td>
<td>Todd Fox</td>
<td>(231) 861-2146</td>
<td></td>
</tr>
<tr>
<td>Rajzer Farm LLC</td>
<td>Chris Rajzer</td>
<td>(269) 423-4941</td>
<td></td>
</tr>
<tr>
<td>Riveridge Land Co.</td>
<td>Daniel Rock</td>
<td>(616) 887-6873</td>
<td></td>
</tr>
<tr>
<td>Russell Costanza Farms</td>
<td>Russell Costanza</td>
<td>(269) 925-0725</td>
<td></td>
</tr>
<tr>
<td>Varnum, KC</td>
<td>Kimberly Clarke</td>
<td>(616) 336-6441</td>
<td></td>
</tr>
<tr>
<td>Pine Tree Apple Orchard</td>
<td>John Jacobson</td>
<td>(651) 429-6577</td>
<td></td>
</tr>
<tr>
<td>Reece Farms Inc.</td>
<td>Paul Reece</td>
<td>(936) 346-2491</td>
<td></td>
</tr>
<tr>
<td>Untiedt’s Vegetable Farm</td>
<td>Jenna Untiedt</td>
<td>(763) 658-4672</td>
<td></td>
</tr>
<tr>
<td>MISSISSIPPI</td>
<td>H-2A Complete II, Inc.</td>
<td>Terri Forrester</td>
<td>(662) 393-4241</td>
</tr>
<tr>
<td>UFL, Inc.</td>
<td>Roman Ramirez</td>
<td>(662) 285-2292</td>
<td></td>
</tr>
<tr>
<td>MISSOURI</td>
<td>COC Placement Services</td>
<td>Garold Dungy</td>
<td>(816) 424-1393</td>
</tr>
<tr>
<td>MONTANA</td>
<td>Peak Season Labor Inc.</td>
<td>Diane Thibeault</td>
<td>(406) 579-7529</td>
</tr>
<tr>
<td>Schuett Farms</td>
<td>David Schuett</td>
<td>(406) 683-2406</td>
<td></td>
</tr>
<tr>
<td>Todd F. Wagner Farms</td>
<td>Todd Wagner</td>
<td>(406) 785-7010</td>
<td></td>
</tr>
<tr>
<td>Tucker Crossing Ranch</td>
<td>Roger Raynal</td>
<td>(406) 961-5396</td>
<td></td>
</tr>
<tr>
<td>NEBRASKA</td>
<td>Anderson Harvesting LLC</td>
<td>Mark Anderson</td>
<td>(308) 262-5975</td>
</tr>
<tr>
<td>Thompson Seed Potato, Ptr.</td>
<td>Laura Shoemaker</td>
<td>(308) 762-7699</td>
<td></td>
</tr>
<tr>
<td>Wright’s Trucking &amp; Harvesting LLC</td>
<td>Kent Wright</td>
<td>(308) 254-2988</td>
<td></td>
</tr>
<tr>
<td>NEVADA</td>
<td>Peri &amp; Sons Farms, Inc.</td>
<td>Sara Brinkley</td>
<td>(775) 463-4444</td>
</tr>
<tr>
<td>Spring Valley Associates, LLC</td>
<td>Kerri Wright</td>
<td>(435) 855-2122</td>
<td></td>
</tr>
<tr>
<td>NE HAMPSHIRE</td>
<td>New England Apple Council</td>
<td>Joe Young</td>
<td>(603) 497-2132</td>
</tr>
<tr>
<td>NEW YORK</td>
<td>Agricultural Affiliates</td>
<td>Paul Baker</td>
<td>(716) 807-6827</td>
</tr>
<tr>
<td>Agri-Placement Services, Inc.</td>
<td>F. Brandon Mallory</td>
<td>(315) 986-4738</td>
<td></td>
</tr>
<tr>
<td>Agri-Services Agency</td>
<td>Jan Klodowski</td>
<td>(315) 433-1238</td>
<td></td>
</tr>
<tr>
<td>Cornell University</td>
<td>Thomas Maloney</td>
<td>(607) 745-9017</td>
<td></td>
</tr>
<tr>
<td>Forrence Orchards</td>
<td>Mason Forrence</td>
<td>(518) 643-9527</td>
<td></td>
</tr>
<tr>
<td>Fowler Bros.</td>
<td>John Fowler</td>
<td>(315) 594-8068</td>
<td></td>
</tr>
</tbody>
</table>

PAGE 13 • 2019 ANNUAL MEETING
Lakeview Orchards, Inc.
Daniel Sievert
(716) 778-7491

McCormick Farms, Inc.
James McCormick
(716) 322-7274

Northeast Dairy Producers Association (NEDPA)
Tonya Van Slyke
(315) 283-8932

Northern Orchard Company, Inc.
Albert Mulbury
(518) 643-9718

NYS Vegetable Growers
Brian Reeves
(585) 993-0775

Reeves Farms
Brian Reeves
(315) 635-3357

Torrey Farms
Maureen Torrey
(585) 757-9941

Voelpel Farms Inc.
John Voelpel
(716) 778-9649

NORTH CAROLINA
Andrew Jackson
Andrew Jackson
(910) 592-4121

Cone’s Folly Blueberries
Betty Cone
(336) 255-4495

Labor Services International, LLC
Elaine Trujillo
(434) 917-3294

Laurel Springs Nursery, LLC.
Pat Gaskin
(336) 372-4193

Mt. Olive Pickle Company, Inc.
Phil Denlinger
(919) 658-2535

Nash Produce Company
Thomas Joyner
(252) 443-2311

National Agricultural Consultants
Theresa Ward
(910) 947-6004

NC Farm Bureau Federation
Linda Andrews
(919) 745-9528

USA Farm Labor, Inc.
Manuel Fick
(828) 246-0659

NORTH DAKOTA
Black Gold Farms
Tami Martin
(701) 402-8230

Braathen Harvesting
Kent Braathen
(218) 779-9650

Miller’s Honey Farms, Inc.
John Miller
(208) 785-2348

OHIO
D.R. Walcher Farms
Ken Holthouse
(419) 744-2427

Maurer Farms, LLC
David E Maurer
(330) 264-2285

Wiers Farm, Inc.
Ben Wiers
(419) 935-0131

Willowy Nurseries, Inc.
Tom Demaline
(866) 934-4435

OKLAHOMA
Agri Placements International Inc.
Kamron Martens
(580) 227-4747

BT Harvesting
Amanda Buus Thomsen
(815) 867-2348

Southern Impact
Lesli Downs
(918) 906-5212

OREGON
Columbia Gorge Fruit Growers
Mike Doke
(541) 387-4769

Diamond Fruit Growers
Erin Roby
(503) 939-9354

Kirk International
Gary Snyder
(503) 632-7829

Nishimoto Orchards Inc.
Kathy Nishimoto
(541) 386-1196

PENNSYLVANIA
Adams County Nursery, Inc.
Chris Baugher
(717) 528-4380

American Mushroom Institute
Daniel Rahn
(610) 268-7483

Bonnie Brae Fruit Farms, Inc.
James Lott
(717) 528-4615

El Vista Orchards, Inc.
David Benner
(717) 642-8414

John B. Peters, Inc.
David Peters
(717) 528-4380

Knouse Fruitlands, Inc.
Tonya K White
(717) 677-8842

PA Farm Bureau
Jeff Grove
(717) 761-2740

Phillips Mushroom Farms
Stephanie Chapman
(610) 925-0520

R&L Orchards
Mark Rice
(717) 752-0700

Rice Fruit Company
Lee Showalter
(717) 677-8131

State Horticultural Assn. of PA
Maureen Irvin
(717) 677-4184

SOUTH CAROLINA
Clemson University
Adam Kantrovich
(803) 788-5700

Low Country Labor
Michael Lalich
(843) 200-4263

Titan Farms
Chalmers Carr
(803) 685-5381

SOUTH DAKOTA
Adee Honey Farms
Marla Roseland
(605) 627-5381

TENNESSEE
National Cotton Ginners Association
Harrison Ashley
(901) 274-9030
Youngblood & Associates, PLLC
Kara Youngblood
(931) 274-7811

TEXAS
Above All Produce
Oliver Wolfe
(269) 442-4244

Action Visa Assistance
Lori Whitten
(972) 442-4244

Brady Bees & Honey Co.
Peggy Brady
(214) 649-3947

Dixondale Farms
Bruce Frasier
(830) 876-2430

Fed of Employers & Workers of America
Arnulfo Hinojosa
(979) 245-7577

Harbor America Agricultural Services
Kathy Brown
(800) 846-5695

Harvest Honey, Inc.
Randy Verhoek
(979) 922-1796

Labormex Inc.
Lydia Hock
(512) 810-1395

Solstice International Consulting
Ricardo Rodriguez, Jr.
(956) 726-6363

Texas International Produce Association
Dante Galeazzi
(956) 581-8632

Thomas Honey Farms Inc.
Candace Thomas
(936) 334-9480

Turimex
Mauricio Gonzalez
(509) 988-5222

Twin Lakes Dairy LP
Laurie Hannan
(903) 479-3873

UTAH
Olson’s Greenhouse Gardens
Jordan Rolfe
(801) 806-9099

VERMONT
Book-Ends Associates
Alyson Eastman
(802) 948-2788

VIRGINIA
ASHCA
Leon Graves
(571) 293-1908

Battlefield Farms
Anthony van Hoven
(540) 854-6485

Eagle Tree Farm, Inc.
Joe Parker
(804) 224-1990

Fred L Glaize L.C.
Philip B Glaize
(540) 662-6251

Frederick Co. Fruit Growers Assn., Inc.
Joe Robinson
(540) 667-1396

Mas Labor H2A LLC
Libby Whitley-Fulton
(434) 263-4300

Mt. Clifton Fruit Co.
Jaime Williams
(540) 896-3079

Saunders Brothers Inc.
Jim Saunders
(434) 277-5455

Severts Tree Farm
Sherrie Taylor
(276) 655-3969

U.S. Apple Association
Diane Kurkle
(703) 442-8850

Virginia Agricultural Growers Association
Eloise Wilder
(434) 572-6871

Woodbine Farms, Inc.
Harman Brumback
(540) 667-4531

WASHINGTON
AgBusiness Partners
Montse Walker
(901) 988-5222

Broetje Orchards
Lucy Cartagena
(509) 749-2217

Curt Maberry Farm, Inc.
Tom VanBerkum
(360) 354-4504

Eddie Farms
Greg Eddie
(509) 882-1810

Hiatt Honey
Tim Hiatt
tim_hiatt@hotmail.com

Matson Fruit Co.
Roderick Matson
(509) 597-7100

Mercer Ranches
Ryan Ayres
(509) 894-4773

Monson Fruit Co. Inc.
Zenaide Martinez
(509) 697-9175

Northwest Horticultural Council
Mark Powers
(509) 453-3193

Perrault Farms
Jeff Perrault
(509) 930-7815

Peshastin Hi-Up Growers
Ken Hemmery
(509) 548-7312

Royal Management
Mike Robinson
(509) 797-5969

The Labor Brain Inc.
Kalen Fraser
(970) 402-9196

Underwood Fruit & Warehouse Company
Troy Frostad
(509) 457-6177

Washington Growers League
Mike Gempler
(509) 575-6315

Washington State Dairy Federation
Scott Dilley
(360) 482-3485

Washington State Tree Fruit Association
Jon DeVaney
(509) 452-8555

Wyckoff Farms, Inc.
Ann Romeike
(509) 882-3934

WISCONSIN
Northern Family Farms, LLP
Ginger Ahl
(715) 333-2661

WYOMING
Mountain Plains Agricultural Service
Kelli Griffith
(307) 472-2105

SASKATCHEWAN, CANADA
Association of Canadian Custom Harvesters (ACCHI)
Lynn Prevost
(306) 322-2089
Thank You TO THE 2019 ANNUAL MEETING SPONSORS

Gold Sponsors
- más Labor
- AWMA

Silver Sponsors
- DUDA
- VAGA
- Pacific Tomato Growers
- FFVA

Bronze Sponsors
- USAFarmlabor
- SRFA
- Great Lakes Ag Labor Services, LLC
- Washington State Tree Fruit Association

Supporter Sponsors
- Mid Columbia Ag Services LLC
- Fisher Phillips
- Michigan Agricultural Cooperative Marketing Association, Inc.

Other Sponsors
- Russell Costanza Farms
  “From our Family to Yours”

SAVE THE DATE

Future NCAE Meetings

2019 Ag Employer Labor Forum
December 4-6 | Las Vegas, NV

2020 Annual Meeting
February 4-6, 2020 | Hyatt Regency - DC